

Official Financial Cooperation with the Development Bank of Latin America - CAF

“Energy Efficiency Program from the Demand side (EE-D) and Green Businesses (NV) for Financial Institutions: Green Program CAF”

EXTENSION OF DEADLINE

NOTICE OF PREQUALIFICATION

Consulting services: "Project: Complementary Measure (CM) for financing of Energy Efficiency from the Demand side (EE-D) by Financial Institutions (FIs), within the framework of CAF Green Program.	<u>Deadline: June 04th, 2019</u>
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Countries: Ecuador, Colombia, Perú, Paraguay, Bolivia, Panamá y Uruguay.

Ref. N°: 2013.704.36

INTERNATIONAL PUBLIC TENDER - PRE-QUALIFICATION

Ref.: "International public tender for Consulting Services for Project: Complementary Measure (CM) for financing of Energy Efficiency from the Demand side (EE-D) by Financial Institutions (FIs)"

Contracting Entity: Development Bank of Latin America - CAF

Funding Agency: Official German Financial Cooperation by KfW.

Objective of the Project: Is achieve a significant reduction in energy consumption in MW through the use of energy efficiency projects financed by the energy efficiency credit line.

Required Consulting Services: To design actions of the Complementary Measure for the effective development in implementation, monitoring and reporting, involving all the actors and levels (FIs, FI'Ss clients, energy audits suppliers, technology providers, public organizations, CAF and KfW), in order to get the FIs to access to resources from the CAF Green Program line, increasing the financing of EE-D projects in the region.

The Consulting Firm must demonstrate at least knowledge and experience in technical and specialized advisory services to Executing Entities of EE-D Projects in: i) Generation of technical information related to EE-D; ii) Development of financing models for EE-D, and iii) Capacity building, marketing and ad-hoc support to FIs, desirable in Latin America.

The consulting services planned must be carried out by a Consultancy team composed of:

- A permanent consultant (backstopping) with partial participation, team leader, with international / regional experience in technical advisory services and specialized to Executing Entities in EE-D studies and projects, especially in managing activities similar to the CM, with solid technical and

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financial knowledge in EE- D and work experience in capacity development, marketing and ad-hoc support to IFs, managing knowledge transfer and networking. Preferably with knowledge in Environmental and Social Risks Management System (SARAS in Spanish).

- Other key national and international short and medium term personnel: Specialized Experts in:
 - EE-D, with experience in development and implementation of criteria for credit lines EE-D in FIs, energy audits for final beneficiaries, portfolio and market analysis.
 - SARAS, with experience in FIs design and implementation of environmental and social safeguards.
 - Finance in EE-D, with experience in market and portfolio selection, institutional analysis and credit design in FIs, strategic support for the implementation, training, development of project pipeline, follow-up.
 - Legal, with experience in the design and implementation of contractual models of ESCO activity (for example: energy savings contracting).
 - IT / Management Information Systems GIS, with experience in the design and implementation of information systems and reporting indicators for EE-D loans.
 - Marketing, with experience in concept and marketing materials, events.
 - Training, with experience in the development of the training approach.

The duration of the consultancy is (36) months approximately.

The consulting team must have an excellent command of Spanish / English.

This pre-qualification process will be executed based on the "**Guidelines for the hiring of consultants within the framework of Official Financial Cooperation with member countries**", dated August 2016, which can be found on the following website:

<https://www.kfw-entwicklungsbank.de/PDF/Download-Center/PDF-Dokumente-Richtlinien/Consulting-S.pdf>

Services are expected to be awarded to an independent and qualified international consulting firm or Consortium, who will have to guarantee (condition) that the proposed team of consultants includes experts or companies with local/regional and international experience, preferably in Latin America, particularly, in the countries of intervention of the project, with proven experience in project assistance or studies related to Energy Efficiency from Demand EE-D through Financial Institutions FIs ". **The minimum turnover of the consulting firm applicant (together with its partners) must be 1'600.000 Euros** (annual turnover, calculated from the average value of the last three years).

More information (prequalification bases) is available on written request to the following email:

Att.: Ms. Elizabeth Suquillo

Tender Agent

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This notice will be available on the official website of the CAF: <https://www.caf.com>